



With tailored solutions

we enable our clients

to cut through complexity and

**improve people's lives.**



## CUTTING THROUGH COMPLEXITY TO CREATE LASTING IMPACT FOR OUR CLIENTS

**The world around us keeps evolving at an unprecedented pace. Scientific breakthroughs, technological shifts, escalating conflicts, and sudden events with far-reaching ripple effects are reshaping how we live and work. These geopolitical and societal changes are challenging our routines and require constant adaptation. We are navigating a complex, often confusing, and rapidly changing environment.**

The international cooperation sector needs actors who can cut through this complexity: who can respond to a wide range of challenges with a variety of skills, who are flexible, and who can pool their strengths and quickly mobilise synergies.

GFA GROUP is exactly such an actor. Nine companies have joined forces under our umbrella to form a globally active

coalition. Together, we deliver tailor-made solutions for the pressing issues of our time – helping to improve lives around the world.

The expertise of our member companies and their professional networks of experts range from social infrastructure to energy transition and financing, climate adaptation and digital innovation, responsible mining and mineral sourcing, and sustainability certification. A strong mix in turbulent times!

In 2025, we have reorganised the group of companies and strengthened our cohesion – externally through a new, unified brand design and joint website, and internally by reinforcing the role of GFA Holding. As the parent company, GFA Holding will steer the strategic development of the group and provide centralised services to all members.

Anja Desai, Ilona Schadl, Christian Dürr and Heiko Weißleder (not pictured) are Managing Directors of GFA Holding AG and GFA Consulting Group GmbH



## WHO WE ARE

We are a global coalition of expert companies. Together with our clients, we devise real-world solutions to humanity's most pressing challenges, from climate change to social equity. Guided by the Sustainable Development Goals, we are committed to creating lasting impact.

GFA GROUP traces its origins back to 1982; it therefore has decades of relevance experience and a strong reputation in the field of international cooperation.

Today, our diverse company alliance consists of GFA Holding and the following companies: GFA Consulting Group with its subsidiaries GFA Certification, and GFA South East Europe – as well as GFA B.I.S., GKW Consult, GFA SysCom, HEAT and Projekt-Consult.

Our expertise covers a wide and growing range of areas: Technical advice, programme management, engineering, digital transformation and certification.

### GFA Holding AG



GFA Holding is the parent company of all GFA companies and their subsidiaries within GFA GROUP. It represents the interests of the group's shareholders and shapes the strategic direction of the group. As the group's management and service hub, GFA Holding AG oversees the development of the member companies within GFA GROUP, fosters innovation, and strengthens collaboration across the entire network.

Key responsibilities include strategic shareholding and investment management, acquisition and sale of companies and equity interests, group-wide networking and joint market positioning, advising and supporting organisational change processes and providing centralised services for all GFA GROUP companies. The shareholders of GFA Holding AG are GFA Beteiligungs GmbH and GFA Mitarbeiterbeteiligungs GmbH – together, they form the foundation for sustainable growth and shared success.

  <b>OUR MISSION.</b> <b>OUR VISION.</b> GFA Holding provides strategic guidance and corporate services across GFA GROUP.  We enable all GFA companies to focus on making their competencies and expertise available for our clients to cut through the complexities and challenges arising globally and locally.	<b>OUR MISSION</b> ... is to facilitate active exchange and strategic cooperation among all GFA GROUP companies to leverage the synergies and tailored services which give us the cutting edge in our current and future markets.  Our demand-driven service offer is open to all member companies alike to ensure efficiency, quality, and compliance across the GROUP.	<b>OUR UNDERLYING VISION</b> ... is to create and maintain a strong, efficient, and diverse coalition of companies that successfully improves the living conditions of people worldwide.
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**GFA**  
GROUP  Your purpose  
Our expertise



41 branches and 180+ offices worldwide



### GFA Consulting Group GmbH



We are a leading European consulting firm specialising in international cooperation. Based in Hamburg, Germany, we have implemented a wide range of development and research projects in over 130 countries since 1982. Project and programme management are the company’s core services, encompassing planning, implementation, monitoring, and evaluation. These are complemented by feasibility and sector studies, as well as fund management.

### GFA South East Europe d.o.o.



We provide advisory and technical assistance with a focus on climate, energy, and the environment in the Western Balkans. We specialise in policy advice and alignment with the EU acquis, the development of national and local policies, capacity building, and project preparation.

### GKW Consult GmbH



We are an independent consulting company with more than 70 years of experience in environmental engineering and sustainable infrastructure development. We work in water supply, wastewater treatment and sanitation, solid waste management, regional development, and management consulting. We focus particularly on technically demanding and sustainable solutions in the water and wastewater sector. By combining engineering expertise with economic, institutional, social, and environmental understanding, we develop practical project solutions and support their implementation in a wide range of local contexts.

## HEAT GmbH



We are a specialist consultancy for climate action, energy efficiency, and sustainable cooling, buildings, and mobility. Based in Königstein, Germany, and active worldwide since 1992, we help governments, development partners, and the private sector turn climate ambition into measurable results. Our services cover NDCs, MRV systems and GHG inventories, climate finance and project preparation, sustainable buildings and life-cycle assessment, and the transition to climate-friendly refrigeration, air conditioning, and SF6-free technologies. Our custom-built web tools make complex climate data accessible and actionable, delivering practical solutions for a climate-neutral and resilient future.

## Projekt-Consult GmbH



Founded in 1979, Projekt-Consult has developed unique expertise in consulting on responsible mining and the sourcing of minerals. We possess in-depth knowledge of upstream extractive supply chains, with a focus on the people and countries involved in mining. Our work includes advising on mineral supply chains, raw material policy, mining and the environment, as well as artisanal and small-scale mining.

## GFA B.I.S. GmbH



We provide comprehensive information and communication technology solutions for international development cooperation and not-for-profit organisations, with a focus on financial management systems and digital services. We offer our clients both commercial and open-source solutions, tailored to the needs of projects funded by major official development assistance agencies worldwide. For financial systems, we partner with Infor – one of the largest Enterprise Resource Planning provider globally. In the area of consulting services, we concentrate on the analysis and optimisation of existing accounting systems.

## GFA Certification GmbH



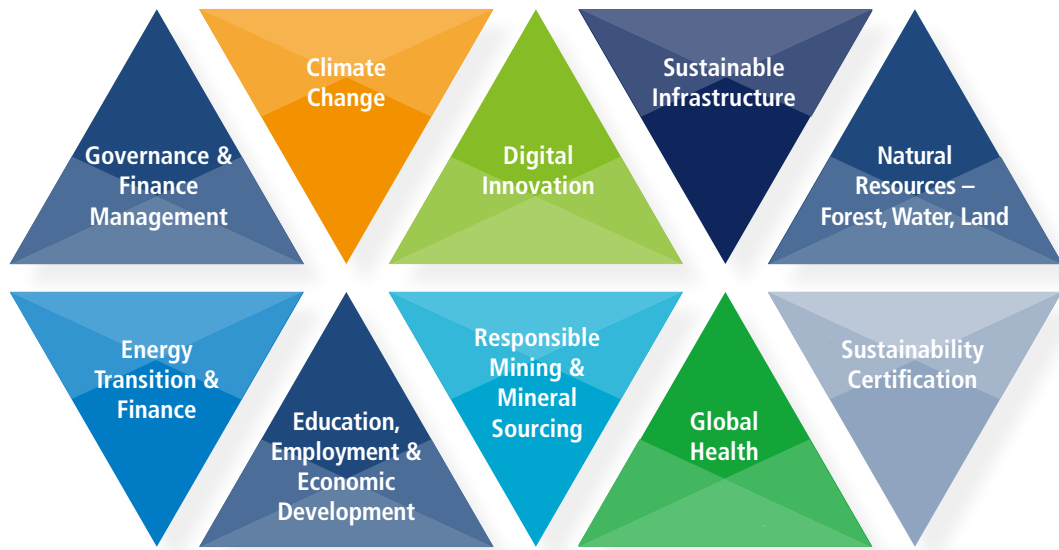
As the first German company to be recognised by the FSC in 2000, we are now the market leader in Germany for FSC certification. We have also been accredited for PEFC certification since 2012. In addition, we offer certification services worldwide for RSPO, SURE, REDcert, Blue Angel, and Gold Standard®. With over 3,000 certificates issued, we are among the leading certifiers and provide a high level of expertise and service. Our extensive network of regionally based auditors enables flexible and cost-effective audit planning that takes our clients' requirements and expectations into account. This helps our clients to minimise the costs, time, and bureaucracy involved in certification.

## GFA SysCom GmbH



We are the IT service provider for all affiliated companies within the GFA GROUP. Our staff support not only the GFA GROUP companies but also their projects in all IT-related matters, ensuring smooth operations even beyond routine scenarios. At GFA SysCom, we assist our colleagues in their work by providing them with the most effective IT tools and advising them on the implementation of suitable digital processes.

## OUR CORE COMPETENCIES



Our expertise covers a wide and growing range of areas, technical advice, programme management, engineering, digital transformation and certification. As a trusted and reliable partner, we enable our clients to cut through complexity and improve people’s lives.

Our staff are our greatest strength – they are passionate and innovative professionals who think globally and collaborate locally. Our work is powered by our global network of professionals and our unwavering commitment to sustainable progress.



## GFA HISTORY

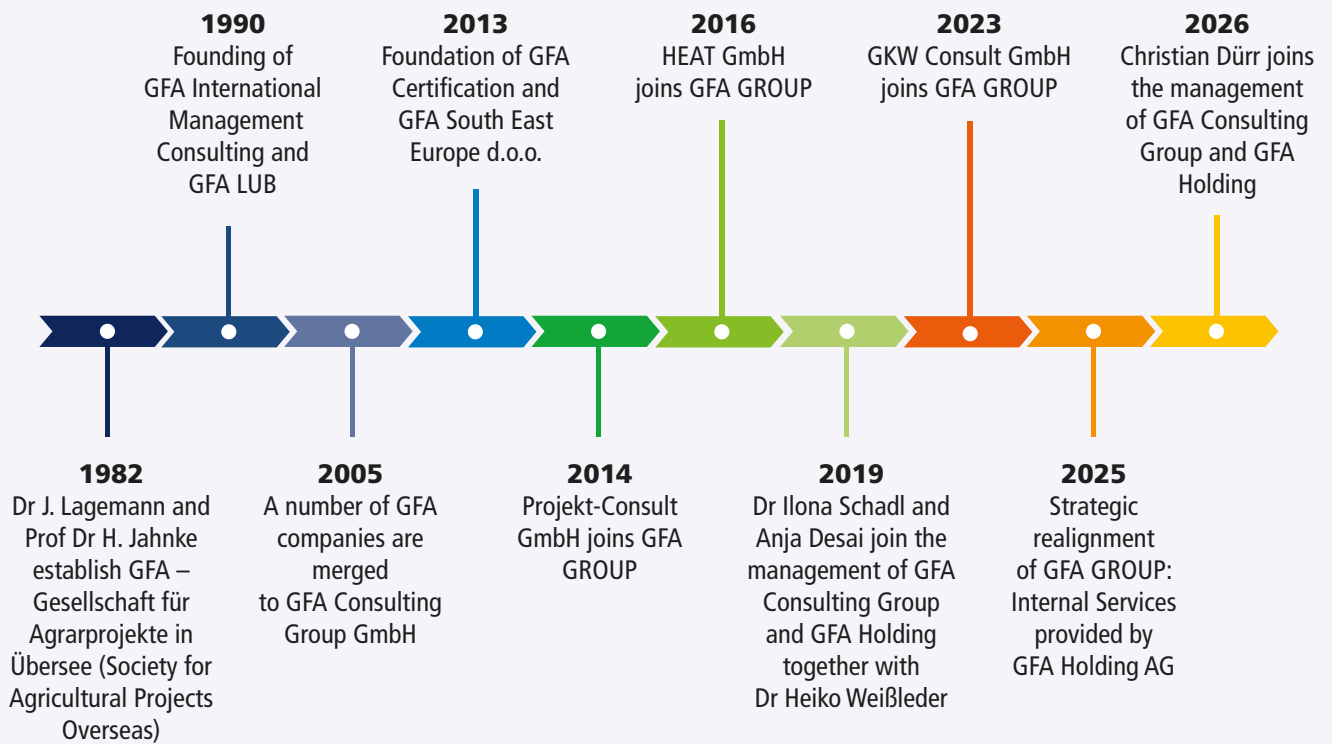
1982 the two young agricultural economists Hans Jahnke and Johannes Lagemann founded the „Gesellschaft für Agrarprojekte in Übersee – GFA“. Enthusiasm, opportunities seized, staff with an eye for new issues: Over 40 years, a risky startup has turned into the successful GFA GROUP.

Read the full story about GFA’s history on our webpage:

[www.gfagroup.org/history](http://www.gfagroup.org/history)



## OUR MILESTONES



## GET IN TOUCH WITH US



Managing Directors from GFA GROUP companies, from left to right: Patrick Kaminsky (GKW Consult), Zoran Kapor (GFA SEE), Anja Desai (GFA Consulting Group), Christoph Grass (GKW Consult), Daniela Heipel (GFA SysCom), Christian Dürr (GFA Consulting Group), Daniel Wahby (GFA Beteiligungs GmbH), Jörn Ackermann (GFA Certification), Ilona Schadl (GFA Consulting Group), Moritz Lörcher (Projekt-Consult), Heiko Weißbleder (GFA Consulting Group), Dietram Oppelt (HEAT), Andreas Hentzien (GFA SysCom), Harald Litterscheid (GFA B.I.S.)



[www.gfagroup.org](http://www.gfagroup.org)

Follow us:



**GFA Holding AG**  
Eulenkrogstraße 82  
22359 Hamburg  
Germany  
[info@gfa-holding.de](mailto:info@gfa-holding.de)  
+49 40 603 06 100  
[www.gfa-holding.de](http://www.gfa-holding.de)

**GFA B.I.S. GmbH**  
Königswintererstr. 827  
53227 Bonn  
Germany  
[info@gfa-bis.de](mailto:info@gfa-bis.de)  
+49 228 28 03 520  
[www.gfa-bis.de](http://www.gfa-bis.de)

**GFA Certification GmbH**  
Alter Teichweg 15  
22081 Hamburg  
Germany  
[info@gfa-cert.com](mailto:info@gfa-cert.com)  
+49 40 52474310  
[www.gfa-cert.com](http://www.gfa-cert.com)

**GFA Consulting Group GmbH**  
Eulenkrogstraße 82  
22359 Hamburg  
Germany  
[info@gfa-group.de](mailto:info@gfa-group.de)  
+49 40 603 061 00  
[www.gfa-group.de](http://www.gfa-group.de)

**GKW Consult GmbH**  
Augustaanlage 67  
68165 Mannheim  
Germany  
[info@gkw-consult.com](mailto:info@gkw-consult.com)  
+49 621 41077-0  
[www.gkw-consult.com](http://www.gkw-consult.com)

**GFA South East Europe d.o.o.**  
Resavska 28  
11000 Belgrade  
Serbia  
[zoran.kapor@gfa-group.de](mailto:zoran.kapor@gfa-group.de)  
+381 11 4055 712  
[www.gfa-see.com](http://www.gfa-see.com)

**GFA SysCom GmbH**  
Eulenkrogstraße 82  
22359 Hamburg  
Germany  
[info@gfa-syscom.de](mailto:info@gfa-syscom.de)  
+49 40 603 061 00  
[www.gfa-syscom.de](http://www.gfa-syscom.de)

**HEAT GmbH**  
Seilerbahnweg 14  
61462 Königstein  
Germany  
[kontakt@heat-international.de](mailto:kontakt@heat-international.de)  
+49 61 74 96 947 0  
[www.heat-international.de](http://www.heat-international.de)

**Projekt-Consult GmbH**  
Eulenkrogstraße 82  
22359 Hamburg  
Germany  
[info@projekt-consult.de](mailto:info@projekt-consult.de)  
+49 40 603 06 740  
[www.projekt-consult.de](http://www.projekt-consult.de)